

IAOP Shanghai Chapter October Event

The Shanghai Chapter of the IAOP is pleased to announce our next chapter meeting on **October 26, 2009**. At this meeting we will be welcoming Geoffrey Master, of the prestigious law firm Mayer Brown, to talk about **contractual issues that Chinese firms encounter when engaging with international customers. He will also touch upon the different contracting vehicles used for ITO and BPO work. He will also share his suggestions for how firms in China can better position themselves to take advantage of the offshore market.**

Agenda:

- 6:30 PM Meet and Greet
- 7:00 PM Intro from Chapter Chair
- 7:15 PM Speech by Geoffrey Master
- 8:00 PM Q&A
- 8:30 PM Drinks and Snacks

Location:

Bleum Office;
Cloud 9 Mansion, **19th Floor**
1118 West Yan'an Road
Shanghai, China

Cost:

Free

Guest Speaker:

Geoffrey Master

Partner of Mayer Brown LLP

Geof Master is a partner in the Business and Technology Sourcing Practice group of Mayer Brown LLP. Geof has broad experience in outsourcing and procurement transactions, including the outsourcing and offshoring of business processes and functions as well as information technology and services. His experience in the outsourcing of business processes includes the outsourcing of finance and accounting, procurement, customer relationship management, human resources, and other business functions. His experience in the area of information technology procurement and outsourcing transactions includes transactions involving infrastructure, applications maintenance, development and support, network management, telecommunications services and help desk functions, as well as implementation and integration of major enterprise applications and systems.

He has represented clients in a wide range of industries, including the financial services, insurance, health care, consumer products, telecommunications, advertising and publishing, airline, manufacturing, chemical, energy, information technology and forestry products industries, as well as governmental entities. Geof's clients have ranged from start-up enterprises, to national and global firms and government organizations. Geof has been recognized by Chambers Global – The World's Leading Lawyers Chambers Global – The World's Leading Lawyers as a national leading attorney for business process outsourcing. Previously he worked on the legal team at EDS and graduated in law from the University Of Texas School Of Law.

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Upcoming Chapter Meetings:

December. KPMG will present their analysis of the Chinese outsourcing market
March. We will have another event related to BPO in China
May. We are looking for a speaker to talk about China for China outsourcing

Snapshots of the previous events:

— IAOP Founder: Michael Corbett



— Attentive Audience



— Speech on Distributing Software



— Cocktail



Please RSVP to betty.zhang@bleum.com or call +86-21-62821122-248 if you are interested.

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How to Register

IAOP members may register for the meeting by emailing IAOP's chapter coordinator at amanda.corbett@outsourcingprofessional.org.

Not yet a member? Complete a [guest pass](#) request form.